



INTERNATIONAL COMPETITIVE SELECTION

TENDER NO AE-020/HQ/2018-19/C/04

INVITATION FOR EXPRESSION OF INTEREST (EOI)

CONSULTANCY SERVICES FOR A COST STUDY TO ESTABLISH COST BASED INTERNET AND OVER THE TOP (OTT) SERVICES TARRIFS, PROVIDED BY INTERNET SERVICE PROVIDERS (ISPs) AND FIXED MOBILE BROABAND SERVICE PROVIDERS IN TANZANIA

1. Introduction

The Tanzania Communications Regulatory Authority (TCRA) is a quasi-independent Government body responsible for regulating the telecommunications, postal and broadcasting sector in Tanzania. It was established as part of the government policy reforms in the communication sector with the aim to improve the availability to the info-communication services to the public as well as to allow new players into the market.

TCRA has set aside funds for its operations during the financial year 2018/19 to cover eligible payments for provision of Consultancy Services for a cost study to establish cost based tariffs for all internet service providers (ISPs) AND fixed & mobile broadband services providers in the United Republic of Tanzania. The study seeks to fulfil requirements of Regulations 4(2) of the Electronic and Postal Communications (Tariffs) Regulations, 2018 which requires that the tariffs for the telecommunication services be cost oriented and made on objective criteria.

2. Objective

The objective of the study is to get cost oriented tariffs for provision of Internet services and Over the Top (OTT) as per Regulation 4(2) of the EPOCA (Tariffs) Regulations, 2018 and conduct the Regulatory Impact Assessment (RIA) over any decision to be made thereafter.

3. Invitation

The Authority now, invites Expression of Interest from eligible, qualified and competent firms to indicate their interest to be short listed to provide the Authority with necessary technical, legal and commercial expertise required to undertaking a full cost of services study on Internet and OTT Services Tariffs.

4. Selection Procedures

A firm will be selected in accordance with the procedures set out in the Public Procurement Act No. 7 of 2011 and the Public Procurement Regulations of 2013 as amended in 2016. Note that this is not a request for proposal, after review of letters for expression of interest, a shortlist of consultant will be prepared and they will be invited to submit their proposals through letters of invitation which will include specific terms of reference.

5. Criteria for Assessment of Expressions of Interest

In assessing the Expression of Interest consideration will be given to the following:-

- (i) Profile (certified copies of original documents defining constitutional or legal status principal place of business of the company/firm/individual including valid business licenses);
 - (ii) Experience (Submit list of similar assignments indicating amount for each assignment, nature of the assignment, name of the employer and contact address and year of completion of the project);
 - (iii) Qualification and experience of proposed key staff (submit certified CVs)';
 - (iv) Audited Financial statements to support financial soundness of the firm to carry out the assignment (submit latest three year consecutive audited financial statements);
6. All applications should be prepared in two copies "Original and one copy" properly marked "**Original and Copy**". The outer envelope shall be marked "**EXPRESSION OF INTEREST FOR CONSUNLTANCY SERVICES FOR A COST STUDY TO ESTABLISH COST BASED INTERNET AND OTT SERVICES TARRIFS, PROVIDED BY INTERNET SERVICE PROVIDERS (ISPs), FIXED AND MOBILE BROABAND SERVICE PROVIDERS IN TANZANIA.**" to be submitted before or on **Monday, 27thAugust, 2018, at 1100 hours** to the **Secretary TCRA Tender Board, Mawasiliano Towers, 5th Floor Room 510, 20 Sam Nujoma Road, P.O Box 474, 14414 Dar es Salaam.**
7. The Deadline for submission of expression of interest is 1100 hours on **Monday, 27thAugust, 2018 at 1100 hours.** The expression of interest will be opened immediately thereafter in the conference room of **TCRA Head office, Mawasiliano Towers, 5th Floor Room 510, 20 Sam Nujoma Road, P.O Box 474, 14414 Dar es Salaam.**
8. Emailed, faxed and late submission of expression of interest shall not be accepted for assessment.

**DIRECTOR GENERAL
TANZANIA COMMUNICATIONS REGULATORY AUTHORITY**