

TANZANIA COMMUNICATIONS REGULATORY AUTHORY



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About the Report

This report presents communication statistics for the SECOND quarter of financial year 2022/2023. The statistics presented here count for communications service statistics such as Telecommunications Services Statistics, Mobile Money Services Statistics, Internet Services Statistics, Broadcasting Services Statistics, Postal Services Statistics and Other ICT related Statistics.

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1.0 TELECOM SERVICES

Telecom Services statisctics presented here are for tariffs, Subscriptions, Traffic Minutes and SMS. The presentation is both on quarterly and annual basis.

1.1 Number of Telecom Subscriptions

It is a count of all active SIM Cards which have registered an activity/ used at least once in the past three months. chart 1.2 presents the number of subcriptions for October, November and December 2022.

Chart 1.1 Number of Telecom Subscriptions

| | OCTOBER | NOVEMBER | DECEMBER |
|---------|------------|-----------------|-----------------|
| AIRTEL | 16,458,040 | 16,585,771 | 16,616,488 |
| HALOTEL | 7,397,338 | 7,627,739 | 8,028,138 |
| SMILE | 14,841 | 14,841 | 15,547 |
| TIGO | 15,601,498 | 15,782,114 | 15,940,373 |
| TTCL | 1,489,221 | 1,492,899 | 1,495,577 |
| VODACOM | 17,849,670 | 17,993,314 | 18,180,904 |
| Total | 58,810,608 | 59,496,678 | 60,277,027 |

From the chart, total subscriptions have increased by 4% from 58.1 million subscription, in September 2022 to 60.3 million as of December 2022.

1.1.1 Operator's Subscriptions Market Shares as of December 2022

Chart 1.1.1 shows the market shares on subscriptions per operators. Vodacom leads the market by having 30% of the market shares, followed by Airtel with 28% and Tigo with 26%.

There is no operator with a significant market shares in terms of subscriptions, which signifies that there is a healthy competitions among the operators in retaining consumers and recruiting the new consumers

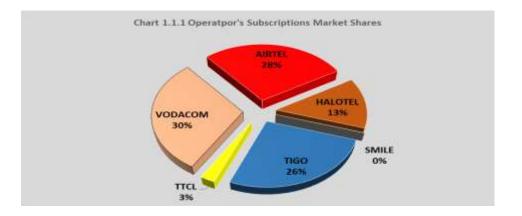


Table 1.1.2 Subscriptions to Mobile and Fixed Network

| | OCTOBER | NOVEMBER | DECEMBER |
|------------------|---------------------|------------|------------|
| Mobile Subs | 58,725,157 | 59,411,699 | 60,192,331 |
| Fixed Subs | d Subs 85,451 84,97 | | 84,696 |
| % of Mobile Subs | 99.85% | 99.86% | 99.86% |
| % of Fixed Subs | 0.15% | 0.14% | 0.14% |

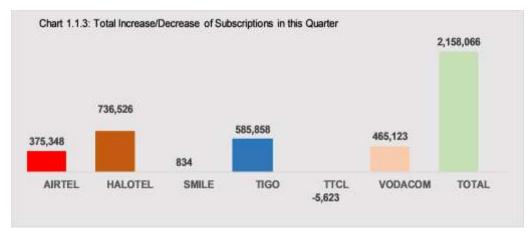
Table 1.1.2 shows the shares of subscriptions on the mobile and fixed network. Mobile has 99.9% of all subscriptions in the market. Note that the fixed market services is only provided by one operator while the mobile services are provided by all six operators

1.1.3 Increase/Decrease of Subscriptions per Operator in this Quarter

The second quarter of 2022/2023 has experienced a significant increase of subscriptions. The increase reached 2.2 million from 1.9 million of the first quarter.

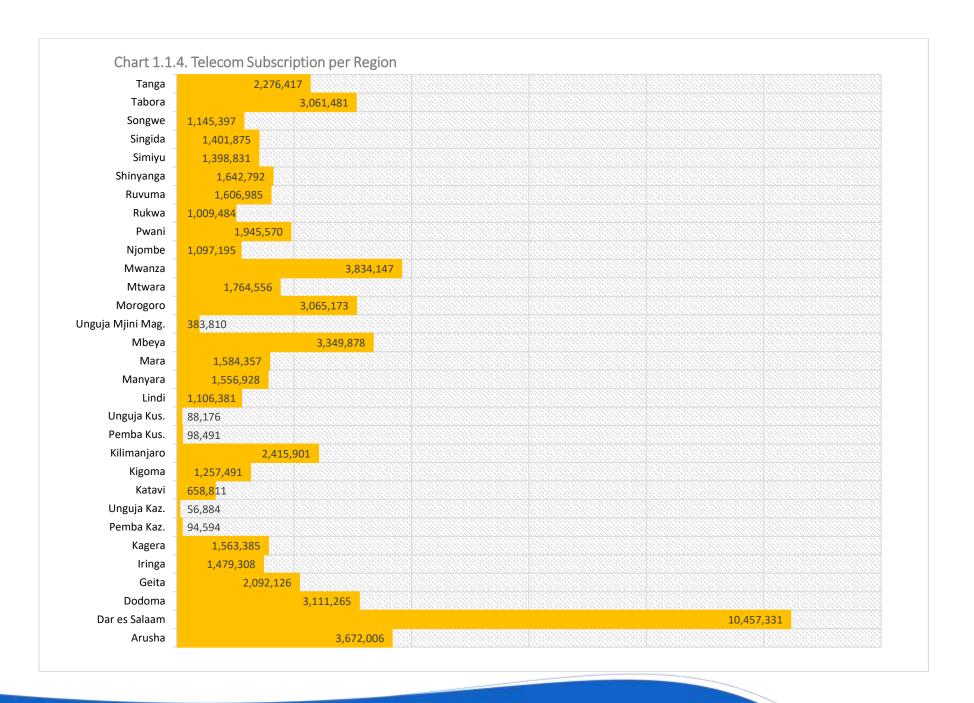
The reason behind such increase may be associated by end of year festivals whereby many people like to communicate with families and friend around the world hence demanding new SIM cards.

Despite the increase in subscriptions, TTCL lost about 5,623 subscriptions in this quarter

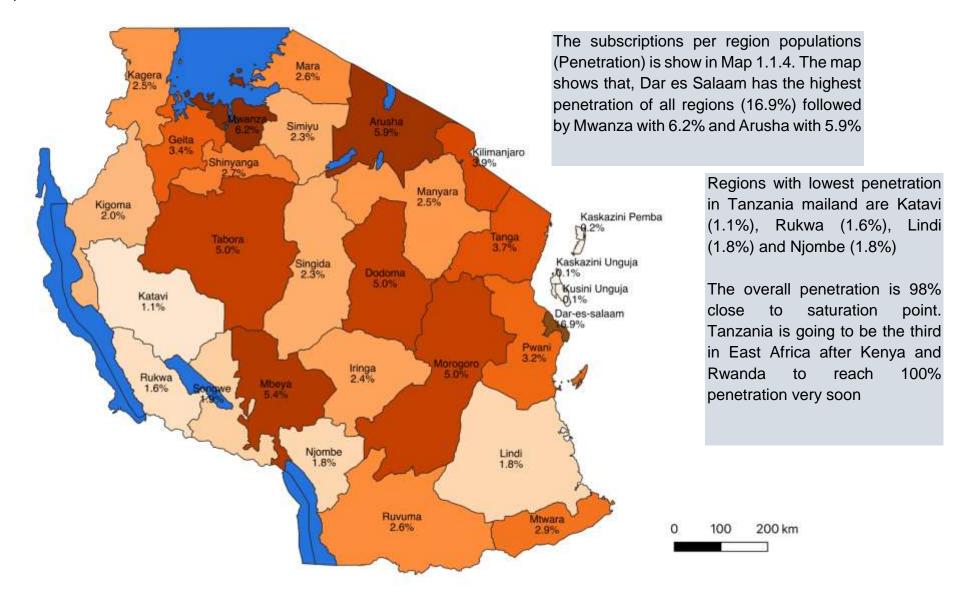


1.1.4 Telecom Services Subscriptions and Penetration by Region as of December 2022

Distribution of SIM Cards per region is presented in chart 1.1.4. The chart shows that Dar es Salaam is leading with 10.5 million SIM Cards, followed by Mwanza with 3.8 million, Arusha with 3.7 million. Regions with lowest subscriptions are Unguja North (56,884) and Unguja South (88,176)



Map 1.1.4 Telecom Voice Services Penetration in Tanzania as of December 2022



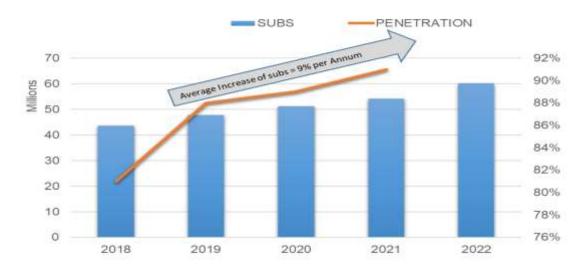
1.1.5 Trend of Telecom Subscriptions for the past five years

The trend of telecom subscriptions for the past five years shows an average increase of 8% per annum as presented in table 1.1.5 and chart 1.1.5 The telecom penetration has reached very close to 100%.

Table 1.1.5: Trend of Telecom Subscriptions for the past five years

| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------|------------|------------|------------|------------|------------|
| Mobile Subs | 43,497,261 | 47,685,232 | 51,220,233 | 54,044,384 | 60,192,231 |
| Fixed Subs | 124,238 | 76,288 | 72,469 | 71,834 | 84,696 |
| SUBS | 43,621,499 | 47,761,520 | 51,292,702 | 54,116,218 | 60,276,927 |
| PENETRATION | 81% | 88% | 89% | 91% | 98% |

Chart 1.1.5 Telecom Subscriptions and Penetration



1.2 TELECOM TARIFFS

These are per minute, SMS and MB charges (Tax inclusive) as of December 2022 without subscribing to a bundle. They are also known as Pay As You Go or Standard tariffs

1.2.1 Voice Tariffs (in TZS)

The voice tariffs are shown in chart 1.2.1a and 1.2.1b for local and international services. They are price of one minute of voice charge when one calls locally and internationally.

Chart 1.2.1a: Local Voice Tariffs

| Operator | | On Net -Voice | Off Net -Voice |
|------------------|-----|---------------|----------------|
| AIRTEL | all | 30 | 1 30 |
| HALOTEL | all | 30 | 1 30 |
| SMILE | | 41 | 41 |
| TIGO | all | 30 | 1 30 |
| TTCL | all | 30 | 1 30 |
| VODACOM | d | 30 | 1 30 |
| Industry Average | di | 32 | 1 32 |

Chart 1.2.1b: International Voice Tariffs

| Operator | EA · | -Voice | Internation | al -Voice |
|------------------|-------|--------|-------------|-----------|
| AIRTEL | d | 750 | 4 | 1,520 |
| HALOTEL | al l | 875 | 1 | 1,565 |
| SMILE | 4 | 1,314 | 1 | 1,490 |
| TIGO | ııl | 1,020 | 4 | 1,887 |
| TTCL | 4 | 1,829 | 4 | 2,871 |
| VODACOM | d | 1,119 | 4 | 1,998 |
| Industry Average | all l | 1,151 | <u> </u> | 1,889 |

Chart 1.2.1a, depicts the same rate as it was in last quarter. All operators except Smile, sell one minute of voice at 30/ TZS for both within and outside the network.

These prices discourages ownership of more than one SIM card since with one SIM Card one can afford making calls to any destination

Chart 1.2.1b shows that industry average rate of one minute for making calls to East Africa and other international is 1,151/= TZS and 1,889/ TZS respectively.

The chart further shows that, TTCL rates are higher for both East Africa (1,829/) and other international (2,871/) calls compared to other operators. The prices for this quarter is the

These are per minute, SMS and MB charges (Tax inclusive) without subscribing to a bundle. They are also known as Pay As You Go or Standard tariffs.

Chart 1.2.2a Local and International SMS Tariffs

| Operators | Local SMS | International SN |
|------------------|-----------|------------------|
| AIRTEL | 8 | 215 |
| HALOTEL | 5 | 95 |
| SMILE | 27 | 250 |
| TIGO | 8 | 215 |
| TTCL | 10 | 138 |
| VODACOM | 8 | 300 |
| Industry Average | 11 | 202 |

Chart 1.2.2b Data Tariffs

| Operators | Data (MBs) |
|------------------|------------|
| AIRTEL | 9.35 |
| HALOTEL | 9.35 |
| SMILE | 3.42 |
| TIGO | 9.35 |
| TTCL | 9.35 |
| VODACOM | 9.35 |
| Industry Average | 8.36 |

Industry Average for Local SMS tariff for this quarter is maintained at TZS 11 per SMS same as September, 2022 as shown on chart 1.2.2a. International SMS tariff also remained the same at TZS 202 per SMS same as September 2022. This indicates stability in the tariff charges and hence encourage usage as subscribers can budget for services.

The analysis for data rates in chart 1.2.2b shows that, industry average data tariffs for December is TZS 8.36 per MB same as September, 2022. This indicates stability in the tariff charges and hence encourage usage as subscribers can budget for services.

1.2.3 Disaggregated Bundle Tariffs (in TZS)

These are per unit prices (Tax inclusive) of a minute voice Call, SMS, and 1MB of data for consumers subscribing to bundled services. The bundle tariffs are lower than pay as you go tariffs

| Operator | On Net | Off Net | SMS | Data |
|------------------|--------|---------|-------|------|
| VODACOM | 7.05 | 8.68 | 1.07 | 2.05 |
| TIGO | 5.64 | 7.28 | 1.46 | 2.08 |
| AIRTEL | 3.54 | 5.96 | 1.21 | 2.05 |
| HALOTEL | 2.28 | 5.08 | 1.07 | 2.06 |
| TTCL | 7.23 | 7.23 | 2.18 | 2.19 |
| SMILE | 17.97 | 17.97 | 11.98 | 2.08 |
| Industry Average | 7.29 | 8.70 | 3.16 | 2.08 |

The industry average for on net tariff in this quarter stands slightly lower by 0.1 TZS compared to the last quarter which was 7.8 TZS. There is also a change of tariff for off net price which droped down from 8.1TZS of last quarter to 7.6TZS of the quarter under review.

The rates for SMS and Data remain the same as last quarter as presented on chart 1.2.3

1.2.4 Industry Average of Tariffs in all Destinations and Services

These are simple average figures giving pictures of the industry as a whole. The industry average tariffs are shown in chart 1.2.4a for national and 1.2.4b for international.

Chart 1.2.4a Industry Average for Basic Tariffs

| On Net | 32 |
|---------|------|
| Off net | 32 |
| SMS | 11 |
| Data | 8.36 |

Chart 1.2.4b Industry Average for Basic Tariffs

| EA Calls | 1,151 |
|------------------|-------|
| Other Int. Calls | 1,889 |
| Int. SMS | 202 |

In this quarter, the industry average tariff for on net, off, SMS and Data services remain the same as last quarter. There is a slight change of tariff for other international from 1,888 TZS of last quarter to 1,889 TZS in this quarter. The average tariff for EA and other international calls also remain the same as they were in last quarter.

1.2.5 Trend of Industry Average Basic Tariffs

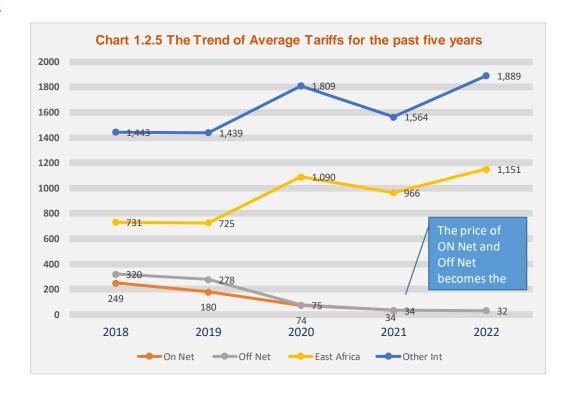
The trend of industry average basic tariffs for voice calls are depicted in Table 1.2.5 and Chart 1.2.5 below.

Table 1.2.5 Trend of Average Basic Tariffs for the past five years

| Years | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------|-------|-------|-------|-------|-------|
| On Net | 249 | 180 | 74 | 34 | 32 |
| Off Net | 320 | 278 | 75 | 34 | 32 |
| East Africa | 731 | 725 | 1,090 | 966 | 1,151 |
| Other Int | 1,443 | 1,439 | 1,809 | 1,564 | 1,889 |

As it is shown in chart 1.2.5, the trend of industry average tariffs for on net and off net started to drop from 2020 to date. Convergence of on net and off net tariffs started in 2021.

Tariffs for East Africa and other international has mixed trend over time.



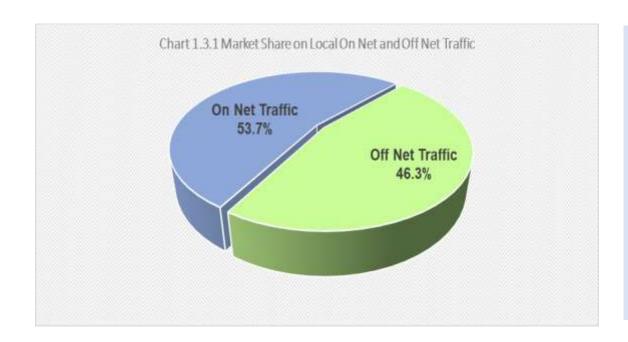
1.3. TELECOM TRAFFIC MINUTES

1.3.1 Local Traffic

This presents on net and off net voice traffic minutes for calls made locally (within the country). Table 1.3.1 depicts the traffic for the quarter ending December 2022

Table 3.1.1 On net and Off net Traffic Minutes

| | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----------------|----------------|----------------|----------------|----------------|
| On Net Traffic | 6,244,708,316 | 5,921,563,965 | 6,118,452,484 | 18,284,724,765 |
| Off Net Traffic | 5,338,064,815 | 5,118,115,171 | 5,311,477,422 | 15,767,657,408 |
| TOTAL | 11,582,773,131 | 11,039,679,136 | 11,429,929,906 | 34,052,382,173 |



A total of 34.1 billion minutes were used in the quarter ending December 2022. This is and increase of 2% from 33.4 billion of last quarter

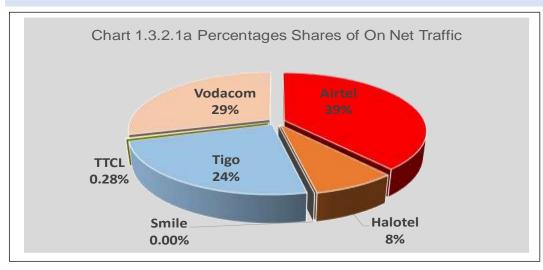
Chart 1.3.1 shows that there were many traffic minutes within networks (53.7%) compared to 46.3% of off net traffic.

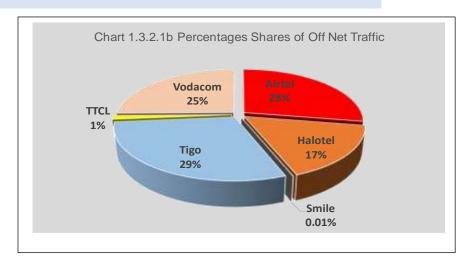
October experienced slightly more traffic minutes than other months of the quarter

1.3.2 Percentage Shares of Traffic Minutes Per Operators as of December 2022

1.3.2.1 Local Traffic

Chart 1.3.2.1a shows Airtel has largest shares (39%) on onnet traffic minutes compared to ther operators. Vodacom follows with difference of 10%. On the hand, Tigo leads on off net traffic minutes by having 29% of off net traffic minutes shares as presented in chart 1.3.2.1b, followed closely by Airtel and Vodacom with 28% and 25% respectively

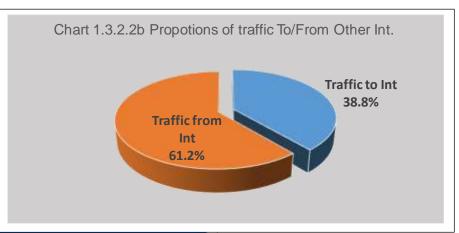




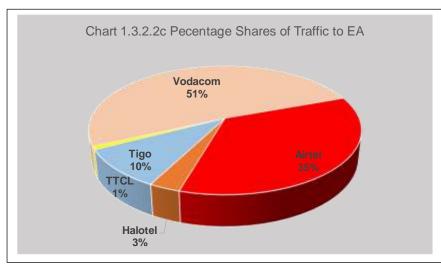
1.3.2.2 International Traffic

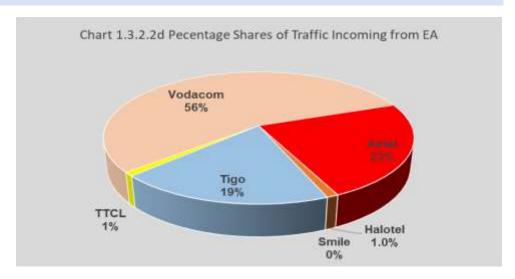
This presents voice traffic minutes for calls made to/from Internationals. The proportions of Traffic To/From EA and other Internationals are as shown in chart 1.3.2.2a nad 1.3.2.2b

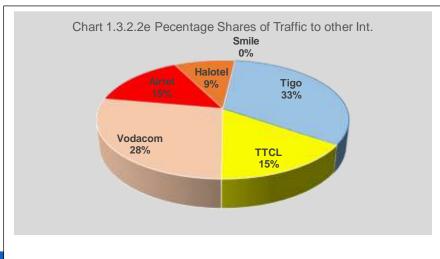


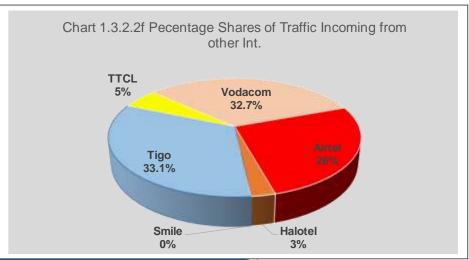


Market shares of international traffic minutes are as shown on chart 1.3.2.2c to 1.3.2.2f. Vodacom has largest market shares on traffic minutes to and from East Africa countries. Tigo controls the market shares on traffic minutes to other internationals and from othe international as shown on chart 1.3.2.2e and f.









These are average minutes used by a subscriber in a Month. As shown in Table 1.3.3, a total of 572 minutes were used in quarter ending December 2022 implying that each subscriber used an average of 191 voice call minutes per month in this quarter.

Table 1.3.3 Average minutes used by a subscriber in a Month

| _ | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----------------|---------|----------|----------|-------|
| On Net Traffic | 106 | 100 | 102 | 307 |
| Off Net Traffic | 91 | 86 | 88 | 265 |
| Traffic to EA | 0.01 | 0.01 | 0.01 | 0.04 |
| Traffic to Int | 0.03 | 0.03 | 0.03 | 0.08 |
| TOTAL | 197 | 186 | 190 | 572 |

On average subscribers talk more on the same network than across the network for the Quarter under review. Subscribers spent 307 minutes for on net calls compared to 265 minutes for off net calls. Furthermore, the table shows that, on average a subscriber spent 0.12 minutes to call other international countries while spent 0.04 minutes only to call EA. The quarter trend indicates that more minutes were spent in october than the rest of other months of the quarter

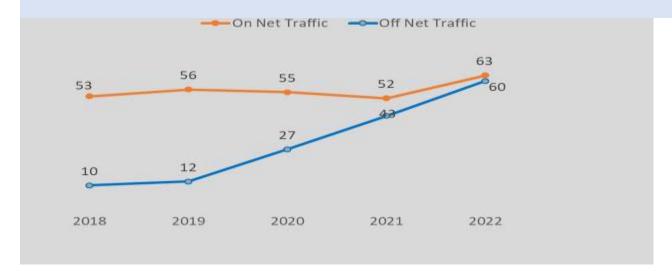
1.3.4 Trend of Local Traffic Minutes for the past five years

The trend of traffic minutes over the past five years has been increasing on average of 19% each year from 2018 to 2022. The traffic are shown in Table 1.3.4

Table 1.3.4 Trend of Local Traffic Minutes for the past five years

| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----------------|----------------|----------------|----------------|----------------|-----------------|
| On Net Traffic | 52,582,949,873 | 55,812,036,633 | 54,561,254,851 | 51,673,651,476 | 62,678,563,065 |
| Off Net Traffic | 9,643,966,008 | 11,570,993,820 | 27,084,539,242 | 43,194,917,029 | 59,951,594,101 |
| TOTAL | 62,226,915,881 | 67,383,030,453 | 81,645,794,093 | 94,868,568,505 | 122,630,157,166 |

From the Table 1.3.4, the trend shows more traffic were experienced on on net compared to off net traffic. The trend shows that the gap between on-net and off-net calls is getting narrower due to continuous decrease of the interconnection tariff, which makes both on-net and off-net calls to have almost similar tariff.



1.3.5 Trend of International Traffic Minutes for the past five years.

The trend of traffic minutes for international calls is shown in Table 1.3.5.

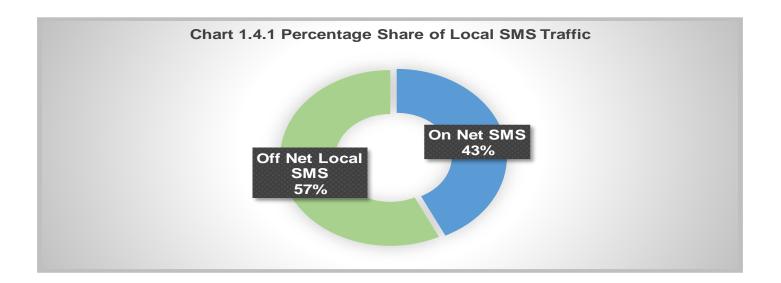
| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------------|------------|------------|------------|------------|------------|
| Off Net To EA | 15,777,208 | 14,252,483 | 9,738,521 | 9,097,165 | 8,927,113 |
| Incoming From EA | 26,161,712 | 21,989,062 | 15,406,649 | 15,853,362 | 13,594,473 |
| Off Net To Int | 59,106,315 | 43,297,997 | 38,014,133 | 24,856,947 | 26,034,131 |
| Incoming From Int | 45,100,536 | 45,100,536 | 45,172,263 | 49,885,142 | 33,374,619 |

As shown in Table 1.3.5, there is more traffic coming from both EA and Other internation than it is going to the same destination from our country. The traffic to and from EA has been decreasing and the same to and from other internationals except for the year 2022 where it rose to 26 million from 24.9 million.

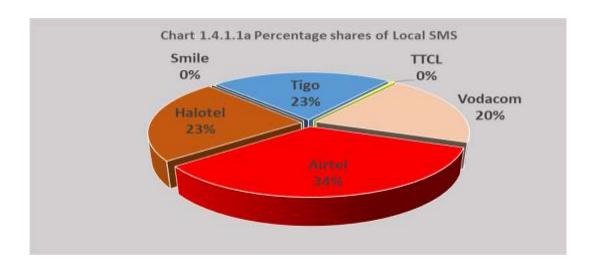
These are number of SMS sent and received in Mobile Networks.

Table 1.4.1 Local SMS Traffic

| | OCTOBER | NOVEMBER | DECEMBER | TOTAL | |
|-------------------|----------------|-----------------|-----------------|----------------|--|
| On Net SMS | 5,779,988,542 | 5,779,260,488 | 6,876,893,761 | 18,436,142,791 | |
| Off Net Local SMS | 7,787,475,541 | 7,256,664,291 | 9,677,833,303 | 24,721,973,135 | |



1.4.1.1 Percentage Shares of SMS Per Operators as of December 2022



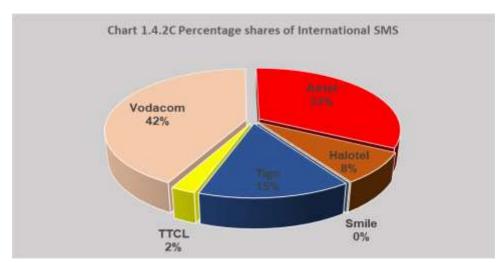
1.4.2 International SMS Traffic

International SMS traffic are shown in Table 1.4.2. The Table shows that more SMS are received from international than sent to. As it was expected more SMS were sent and received in December compared with other months of the quarter

Table 1.4.2 International SMS Traffic

| | OCTOBER | NOVEMBER | DECEMBER | IOIAL |
|------------------------|-------------|-------------|-------------|---------------|
| Outgoing SMS to EA | 149,380 | 132,179 | 179,203 | 460,762 |
| Outgoing SMS other Int | 301,343 | 269,170 | 304,406 | 874,919 |
| Incoming SMS from EA | 3,538,650 | 4,833,326 | 2,942,391 | 11,314,367 |
| Incoming SMS other Int | 371,385,583 | 464,869,708 | 542,650,078 | 1,378,905,369 |

More details of proportion of SMS sent and received are shown in chart 1.4.2a and 1.4.2b



1.4.3 Average Number of SMS per Subscriptions

Table 1.4.3 shows average number of SMS per subscription per month in the quarter under review.

Table 1.4.3 Average number of SMS sent per Subscriptions

| _ | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----------------------|---------|----------|----------|-------|
| On Net SMS | 98 | 97 | 114 | 310 |
| Off Net Local SMS | 132 | 122 | 161 | 415 |
| Outgoing to EA | 0 | 0 | 0 | 0 |
| Outgoing to other Int | 0 | 0 | 0 | 0 |
| TOTAL | 231 | 219 | 275 | 725 |

From the Table 1.4.3, there were about 725 SMS sent in total for the quarter ending December with an average of 242 SMS sent per month. The trend further shows that more SMS were send by each subscriber in December than any other month of the quarter, followed by October and the last one is November.

1.4.4 The Trend of Local SMS

The trend of local SMS over the past five years are shown in Table 1.4.4 and Table 1.4.5

Table 1.4.4 Trend of Local SMS Traffic in the past five years

| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|---------------------|----------------|----------------|----------------|----------------|----------------|
| On Net SMS Traffic | 54,290,724,091 | 53,787,444,093 | 61,971,569,487 | 58,875,779,663 | 65,358,270,089 |
| Off Net SMS Traffic | 39,702,122,789 | 51,650,529,287 | 71,072,186,913 | 78,200,512,436 | 88,668,287,300 |

As it is seen in Table 1.4.4, there have been an average increase of 5% and 22% for on net and off net SMS respectively.

Table 1.4.5 Trend of international SMS Traffic in the past five years

| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------------------|---------------|---------------|---------------|---------------|---------------|
| Outgoing to EA | 6,464,617 | 3,850,602 | 1,235,692 | 1,425,624 | 1,667,990 |
| Outgoing to other Int | 3,592,114,663 | 6,834,308 | 2,718,443 | 3,191,041 | 3,574,957 |
| Incoming from EA | 41,574,119 | 48,376,608 | 50,880,982 | 89,717,530 | 58,344,672 |
| Incoming from other Int | 3,297,204,303 | 3,201,524,787 | 3,935,379,714 | 4,599,468,894 | 4,664,200,079 |

2. MOBILE MONEY SERVICES STATISTICS

This section present statistics on Mobile Money Services in terms of subscriptions (Number of mobile money accounts), number of transactions and Value of transactions.

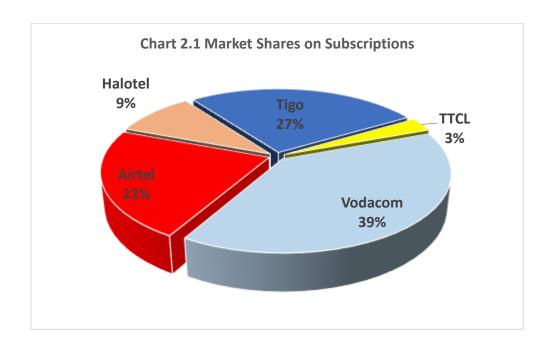
2.1 Mobile Money Subscriptions

It is a count of all active SIM Cards with mobile money service accounts which have registered an activity/ have been used at least once in the past three months. The subscription has increased from 39.6 million accounts to 40.9 million accounts

Table 2.1. Mobile Money Service subscriptions (Number of Accounts)

| | OCTOBER | NOVEMBER | DECEMBER |
|---------|------------|------------|------------|
| Airtel | 9,013,550 | 9,075,942 | 9,163,379 |
| Halotel | 3,636,113 | 3,664,131 | 3,757,023 |
| Tigo | 10,329,009 | 10,697,148 | 10,902,252 |
| TTCL | 1,589,798 | 1,164,173 | 1,168,666 |
| Vodacom | 15,600,689 | 15,752,545 | 15,962,176 |
| TOTAL | 40,169,159 | 40,353,939 | 40,953,496 |

The number of mobile money accounts are increasing at an average rate of 0.97% in the quarter under review



The chart 2.1 shows that, Vodacom has larger market share of 39% of mobile money accounts in the market and the last one is TTCL with market share of 3%.

2.2 Total Number and Value of Transactions

Table 2.2a Total Number and Value of Transactions

| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|--------------------|--------------------|--------------------|
| No. of Transactions | 379,219,903 | 378,344,304 | 410,741,935 |
| Value of Transactions | 12,987,412,009,340 | 12,867,894,342,836 | 13,899,743,783,982 |

Table 2.2a shows that number of transactions have been increasing over time and hence led to increased value of transactions.

The monthly trend of Mobile Money subscriptions, transactions and value of transactions are shown on Table 2.2b

Table 2.2b. Monthly Trend of Mobile Money Transactions

| Table Elebi menting i | | · · · · · · · · · · · · · · · · · · · | | |
|-----------------------|------|---------------------------------------|--------------|--------------------|
| Reporting Month | Year | No. of Subs | No. of Trans | Value of Trans. |
| JANUARY | 2022 | 35,201,960 | 308,569,751 | 10,350,248,535,456 |
| FEBRUARY | 2022 | 35,578,052 | 292,626,474 | 9,539,172,477,200 |
| MARCH | 2022 | 35,749,298 | 330,148,997 | 10,703,041,422,029 |
| APRIL | 2022 | 36,068,839 | 327,324,035 | 10,321,267,168,688 |
| MAY | 2022 | 36,302,884 | 352,362,035 | 10,689,193,723,704 |
| JUNE | 2022 | 37,407,233 | 343,639,879 | 11,608,009,683,538 |
| JULY | 2022 | 38,008,482 | 349,952,830 | 12,548,569,958,747 |
| AUGUST | 2022 | 38,504,971 | 356,790,863 | 12,741,158,372,863 |
| SEPTEMBER | 2022 | 39,590,502 | 366,178,409 | 12,722,059,888,707 |
| OCTOBER | 2022 | 40,169,159 | 379,219,903 | 12,987,412,009,340 |
| NOVEMBER | 2022 | 40,353,939 | 378,344,304 | 12,867,894,342,836 |
| DECEMBER | 2022 | 40,953,496 | 410,741,935 | 13,899,743,783,982 |

Table 2.2b shows that as number of accounts were increasing, number of transactions were also increasing over time and hence led to increased value of transactions.

The number of mobile money accounts for the past 12 months has been growing at the rate of 1.4% while number of transactions has been growing at the rate of 2.8% and value of transactions has also been growing at the rate of 3%.

2.3 Monthly Average Number and Value of Transactions per User

Table 2.3 shows that each mobile money subscriber has done an average of 29 transactions in the quarter under review

| <u>-</u> | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|--------------------------|---------|----------|----------|---------|
| No. of Trans per User | 9 | 9 | 10 | 29 |
| Value of Trans. Per User | 323,318 | 318,876 | 339,403 | 981,597 |

More transactions were done in December than any other month of the quarter. This is due to the fact that, December is month with many activities due to end of the year festivals.

2.4 Trend of Mobile Money Transactions in the past three years

Table 2.4. Trend of Mobile Money Transactions in the past three years

| Year | 2020 | 2021 | 2022 |
|--------------------------------|---------------------|---------------------|---------------------|
| No. of Transactions | 3,412,210,062 | 3,752,084,894 | 4,195,899,414 |
| Value of Transactions | 127,943,018,720,385 | 137,216,925,887,487 | 140,977,771,367,089 |
| No. of Subs | 32,268,630 | 35,285,767 | 40,953,496 |
| Annual Average Trans Per User | 106 | 106 | 102 |
| Annual Average Value of Trans. | | | |
| Per User | 3,964,935 | 3,888,733 | 3,442,387 |

Number of subscribers have also been increasing at the average rate of 17% per year while annual average transactions per user has an average decrease of 1% per year.

Table 2.4 shows that the number of transactions has been increasing for the past three years from 3.4 billion in 2020 to 4.2 billion in 2022 with their corresponding value of transactions in trillion of shillings

3.0 Internet Services Statistics

3.1 Internet Subscription

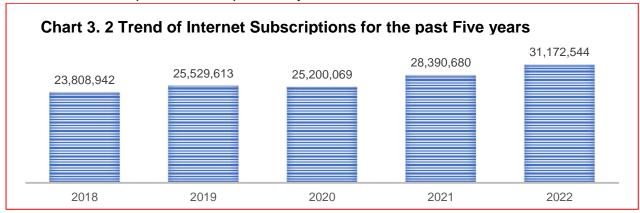
The subscriptions are either through cable modem, DSL, fibre-to-the-home/business, other fixed (wired) broad band subscriptions, satellite broadband, terrestrial fixed wireless broadband, handset-based, computer-based (USB/dongles) and mobile-broadband. Mobile broadband means a total number of SIM cards that have accessed and use internet services in the last three months regardless of data speeds (GPRS, 3G, 4G or 5G).

Table 3.1. Quarterly Internet Subscriptions

| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------|------------|------------|------------|
| Mobile Wireless Subs | 30,585,051 | 30,654,149 | 31,100,860 |
| Fixed Wireless Subs | 5,668 | 6,200 | 6,003 |
| Fixed Wired Subs | 61,384 | 61,659 | 65,681 |
| TOTAL | 30,652,103 | 30,722,008 | 31,172,544 |

3.2 Trend of Subscriptions for the past five Years

Number of subscriptions for the past five years is as shown in chart 3.2



The annual internet subscription presented in Chart 3.2 shows and average growth rate of 17% per year. In 2018 there were 23,808,942 subscribers and increased to 31,172,544 subscribers at the end of 2022.

Internet usage is counted as amount of data traffic (in Petabytes) used in a given time period. (Note that, 1Petabyte =1024^3 Megabytes)

| Table 3.3: Data Traffic in Petabytes and MB | | | | |
|--|-------|-------|-------|--|
| Quarter EndingJun 2022Sept 2022December 2022 | | | | |
| Data Traffic (Petabytes) | 179 | 206 | 217 | |
| MBs/Subs/Quarter | 5,616 | 6,626 | 6,948 | |

Data traffic in petabytes presented in Table 3.3 shows an average growth rate of 10% on usage per quarter from June to December 2022.

3.4 International Link Capacity

For international links, the outgoing capacity and incoming capacity supports internet usage locally and internationally. Table 3.4 shows that, the country has enough available capacity for new activations

Table 3.4: International internet capacity

| | Outgoing capacity (Gbps) | Incoming capacity (Gbps) |
|------------------------------|--------------------------|--------------------------|
| Total/Owned | 4,750 | 4,750 |
| Activated | 771 | 771 |
| Available for New Activation | 3,979 | 3,979 |

3.5 Roll out of Mobile Broadband Network and Quality of Internet Speed

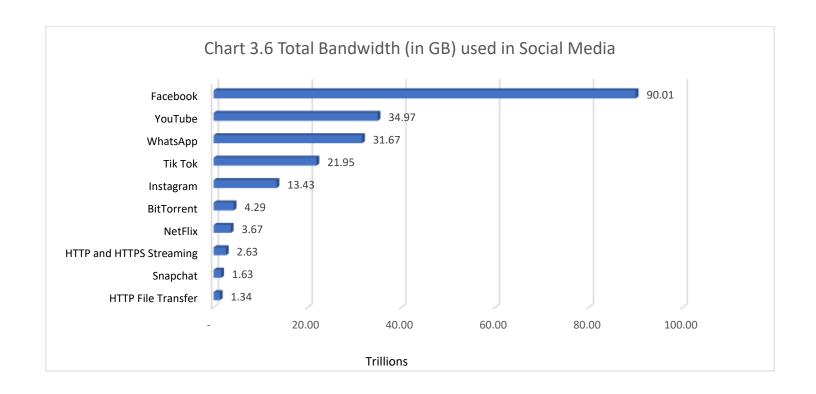
Investment in the telecommunication infrastructure has increased rollout of mobile broadband network covering land and accessed by people as presented in Table 3.5.

Table 3.5: Network Coverage and Quality of Internet Speed for Mobile and Fixed

| S/N | Indicator | Category | Decen | nber 2022 |
|-----|---|-----------------------|--------------|----------------|
| 4 | Percentage of the population covered by a mobile | 3G | | 72% |
| ١. | broadband network signal (3G, 4G or higher) | 4G | 55% | |
| 0 | Percentage of Geographical coverage by mobile | 3G | | 55% |
| ۷. | network signal (3G, 4G or higher) | 4G | | 36% |
| | Network Quality Indicator: Average download and upload speeds (in Mbit/s) | | Upload speed | Download speed |
| 3. | | Mobile broadband | 5.48 Mbps | 10.51 Mbps |
| | | Fixed broadband speed | 13.62 MBps | 18.62 Mbps |

3.6 Top 10 Internet Services with Most Bandwidth Usage (In Gb)

During the quarter ending December 2022, the services that used more bandwidth (in GBs) is **Facebook** with total of **90.01 trillion GBs** which mostly is due to Facebook video service. The second is **YouTube** with total of **34.97 trillion** GBs, thi is because video streaming services have shown a great consumption of bandwidth than other services. Figure 4 represent the top 10 of internet services with most bandwidth consumption.



Statistics presented here are for Pay TV decoders and Cable TV subscriptions.

4.1 Active Decoders

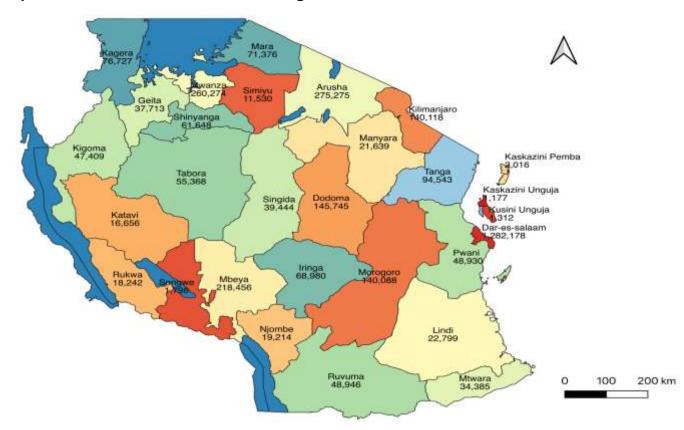
Refers to sold and functional set boxes for TV broadcasting services. It is a count of only functional decoders up to that time period.

Table 4.1. Number of Active Decoders per Operators as of December 2022

| Operator | DTT | DTH | TOTAL |
|------------|-----------|-----------|-----------|
| Agape | 2,023 | 1,978 | 4,001 |
| Azam | 111,775 | 789,092 | 900,867 |
| Continetal | 39,265 | 26,289 | 65,554 |
| DiGiTek | 17,392 | 0 | 17,392 |
| DSTv | 0 | 256,329 | 256,329 |
| Star Times | 1,497,010 | 594,253 | 2,091,263 |
| Zuku | 0 | 34,115 | 34,115 |
| TOTAL | 1,667,465 | 1,702,056 | 3,369,521 |

Table 4.1 shows that, for DTT subscriptions, Star Times is leading by having many subscribers than other operators and followed by Azam. On DTH platform, Azam is leading by having more subscribers followed by Star Times.

Based on regional distribution presented on Map 4.1, Dar es Salaam is ranked first, Arusha ranked second and Mwanza ranked third and other regions are as presented in the map. The regions in Tanzania mainland with smaller number of active decoders is Songwe followed by Katavi.



Map 4.1 Number of Decorders in all Reigions of Tanzania

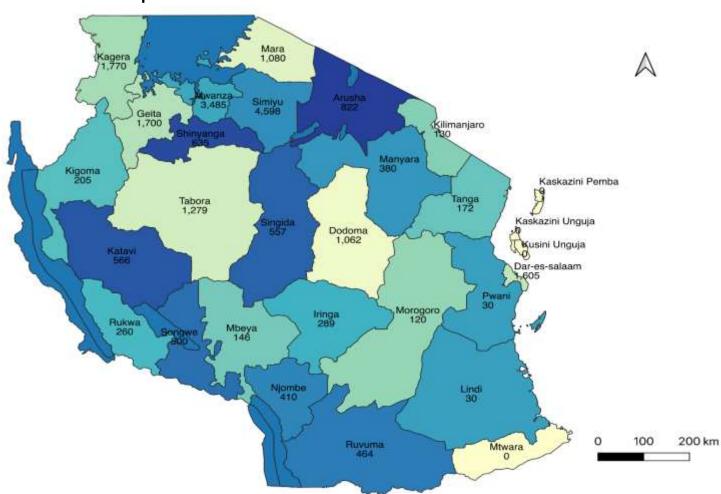
4.2 Active decoders in the last three Years

The active decoders in the last three years and number of persons per one decoder are shown in Table 4.2

| Table 4.2 Active decoders in the last three Years and Number of Persons per one Decoder | | | | | | |
|---|--------------------------|-----------|-----------|-----------|--|--|
| Year | Year 2019 2020 2021 2022 | | | | | |
| Active Decoders | 2,525,289 | 2,814,003 | 3,190,346 | 3,352,860 | | |
| One Decoder/Persons | 22 | 20 | 19 | 18 | | |

4.3 Cable TV Subscriptions

These are subscriptions by consumers on television services provided via radio frequency (RF) signals transmitted through coaxial cables, or in more recent systems, light pulses through fiber-optic cables.



Map 4.3: Cable TV Subscribers in Tanzania as of December 2022

4.3.1 Trend of Cable Subsribers

The trend of cable subscriptions over the past five years is shown in table 4.3.1 below

| Table 4.3.1 Number of Cable Subscription for the past Five Years | | | | | |
|--|--------|--------|--------|--------|--------|
| Year 2018 2019 2020 2021 2022 | | | | | |
| Subscriptions | 16,786 | 15,245 | 14,350 | 42,822 | 85,802 |

Cable TV subscription has been increasing over time as seen from table 4.3.1. The distribution of cable TV subscribers is mainly around the lake zone lead by Simiyu region with total of 4,598 subscribers followed by Mwanza with total of 3,485 subscribers.

Postal and Courier Services statistics include but not limited to posting and delivery of postal and courier items.

This section presents statistics for such items as mails, parcels and documents are posted to and delivered from local (Domestic), East Africa (EA) and Rest of the World (RoW).

5.1 Posted Items

These are items such as mails, parcels and documents posted within the country (local), to East African Countries (EAC) and to the Rest of the World (RoW).

Table 5.1. Posted Items in the Quarter ending December 2022

| Posted to | Mails | Parcels | Documents | TOTAL |
|-----------|---------|---------|-----------|---------|
| Local | 236,431 | 80,379 | 123,699 | 440,509 |
| EAC | 123,699 | 4,657 | 1,536 | 129,892 |
| RoW | 470 | 67,010 | 1,020 | 68,500 |

Table 5.1 shows that more items were posted to local market, followed by East Africa Countries.

5.2 Delivered Items

Delivered items are from EAC and the rest of the world. The data shows that, from domestic to rest of the world the posted a total of 46,209 items but from international a total of 140,256 items were delivered to our domestic market. This shows that more items were delivered than posted.

Table 5.2. Delivered Items from EA and RoW for quarter ending December 2022

| | Mails | Parcels | Packets |
|-----|--------|---------|---------|
| EA | 3534 | 674 | 832 |
| RoW | 66,943 | 1,802 | 18,970 |

5.3 Annual Posted Items for the past five years

Table 5.3 Annual Posted Items for the past five years

| Table die 7 miliaar i detea iteme for the past in a years | | | | | |
|---|------------|------------|-----------|-----------|-----------|
| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
| To Domestic | 7,065,527 | 9,280,229 | 4,024,371 | 2,745,674 | 2,371,970 |
| To International | 3,753,746 | 2,873,312 | 1,116,069 | 564,528 | 937,124 |
| TOTAL | 10,819,273 | 12,153,541 | 5,140,440 | 3,310,202 | 3,309,094 |

The trend on table 5.3 shows that more items are posted to domestic destination than to international destination. However, the posted traffic has been decreasing over time as presented in the table.

5.4 Annual International Posted and Delivered Items for the past five years

Table 5.4 Annual International Posted and Delivered Items for the past five years

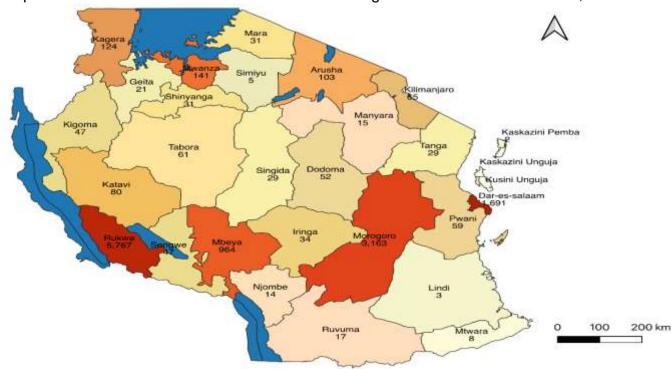
| Year | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------------------|-----------|-----------|-----------|---------|---------|
| Posted to Int | 5,098,728 | 2,873,312 | 1,116,069 | 564,528 | 937,124 |
| Delivered from Int | 7,999,942 | 3,927,692 | 1,391,829 | 958,121 | 394,152 |

Table 5.4 shows the trend of posted and delivered items to and from international destinations. Posted items to international destination has been decreasing from 5,098,728 items in 2017 to 937,124 items in 2022. On the other side, delivered items experienced the same trend of droping down. The trend indicates at any point more items have been posted to international than delivered from international.

6.0 OTHER ICT STATISTICS

6.1 Fraudlent Practices Using SIM Cards

During the period from October to December 2022, a total of **12,613** fraudulent practices were committed using SIM Cards. The three regions with high number of fraudulent practices as shown in map 6.1 are Rukwa with **46%**, followed by Morogoro with **25%** and Dar es Salaam with **13%**. Regions of Mwanza, Kagera, Arusha, Katavi and Kilimanjaro committed fraudulent practice of **1%** while regions of Tabora, Dodoma, Coast, Kigoma, Songwe, Iringa, Shinyanga, Mara, Singida, Tanza, Geta, Ruvuma, Njombe, Manyara, Mtwara, Lindi and Simiyu committed fraudulent practices of **less than 1%**. Zanzibar also recorded a fraudulent practice of less than **1%** committed by users of telecommunication services. Further detail on distribution of fraudulent practices by region are depicted in Map 6.1.



Map 6.1: Distribution of Fraudulent Practices Per Region from October-December, 2022

Consumer of Communication Services have the right to complaint once the services provided by Communication Service Providers do not reach their expectation. If consumer are dissatisfied, they file their complaints to their Service Providers and if the complaint is solved, then the process ends there. However if not solved, then the complaint is brought to TCRA for further hearing. During the period from April to December, 2022 the following complaints were received and attended as indicated in table 6.2.

Table 6.2: Complaints Handling

| Quarter | Complaints Launched | Complaints Closed | Complaints on Process |
|---------------|------------------------|----------------------|-----------------------|
| Apr-Jun 2022 | 694 | 694 | 0 |
| Jul-Sept 2022 | 852 | 852 | 0 |
| Oct-Dec 2022 | 1,423 | 1,423 | 0 |
| TOTAL | 2,969 | 2,969 | 0 |

The total of **2,969** complaints were launched to TCRA during the period of April-December, 2022 and all were attended and hence closed.